



DIGITAL TRANSFORMATION & THE OPEN ORGANIZATION

Jim Whitehurst
President & CEO
Red Hat

YOU ARE BEING DISRUPTED

ENGAGED BUT NOT READY

MOST LACK BOLDNESS, ABILITY TO SCALE

A circular gauge with a white border and a light blue fill, showing 90% of the circle filled with a darker blue. The number '90%' is written in white inside the circle.

90%

of companies indicate they are engaged in some form of digitization.

A circular gauge with a white border and a light blue fill, showing only 16% of the circle filled with a darker blue. The text 'Only 16%' is written in white inside the circle.

Only
16%

said their company has responded with a bold strategy and at scale.



**BUT WHAT DOES RED HAT
KNOW ABOUT DISRUPTION?**

WE DISRUPTED AN ENTIRE INDUSTRY

LONG BEFORE THESE COMPANIES GOT STARTED



redhat.

1993

2003

TESLA

aws

2006

UBER

2008



airbnb

2009

OPEN SOURCE DISRUPTED THE TECH INDUSTRY

WE ARE PART OF THAT REVOLUTION

“We have taken this very, very seriously and we are all-in on the notion of open source.”

“We are contributing heavily to making the cloud open source and making that real for you.”

Martin Fink
former HP CTO
[HP Discover](#) | June 2015

“In the beginning, we needed to understand what open source actually meant. The natural instincts of enterprises was to try to control it, so these instincts needed to change. What we realized was that the more things opened up, the greater the opportunity would be.”

Dr. Angel Diaz
IBM VP
[Forbes](#) | July 2015



~~PLAN~~

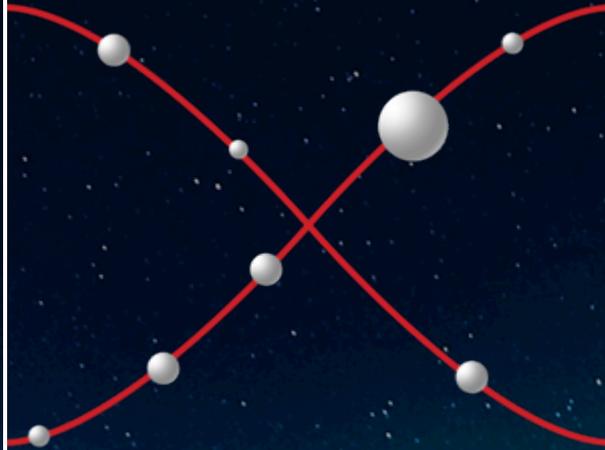
~~PRESCRIBE~~

~~EXECUTE~~

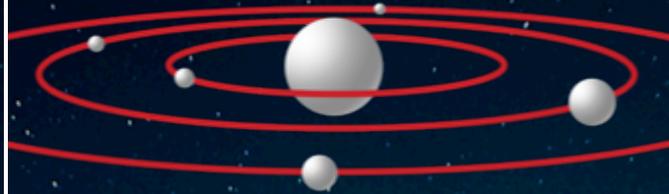
CONFIGURE



ENABLE

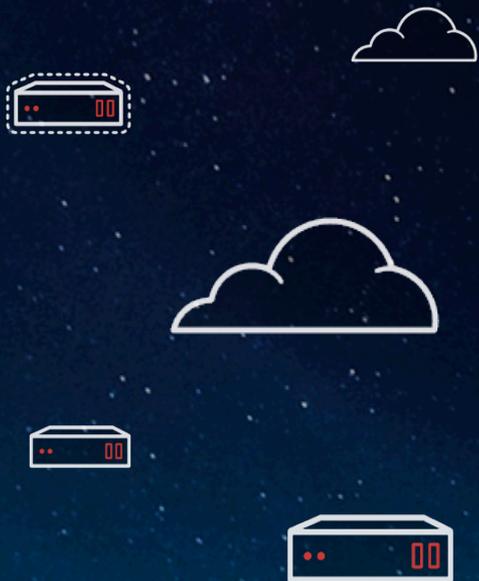


ENGAGE



CONFIGURE

YOUR ARCHITECTURE
FOR THE FUTURE



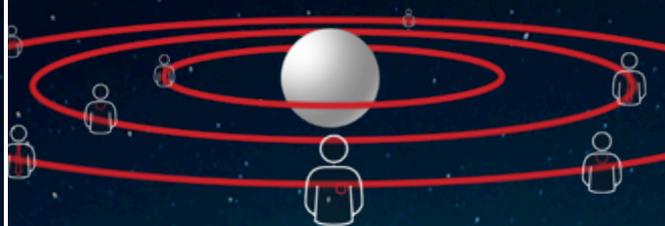
ENABLE

AGILE PROCESSES



ENGAGE

IN A COLLABORATIVE
CULTURE



CUSTOMER POSSIBILITIES

WHO WE ARE LOOKING AT



SBB CFF FFS





BUT HOW DO WE START?



TOP DOWN



BOTTOM UP



GO BIG

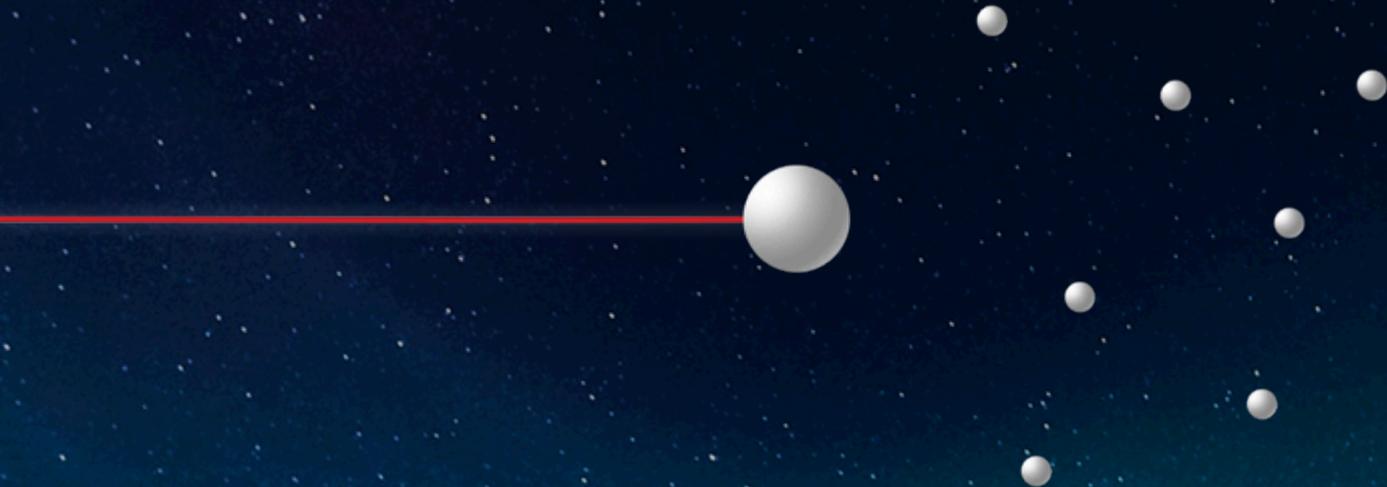


START SMALL

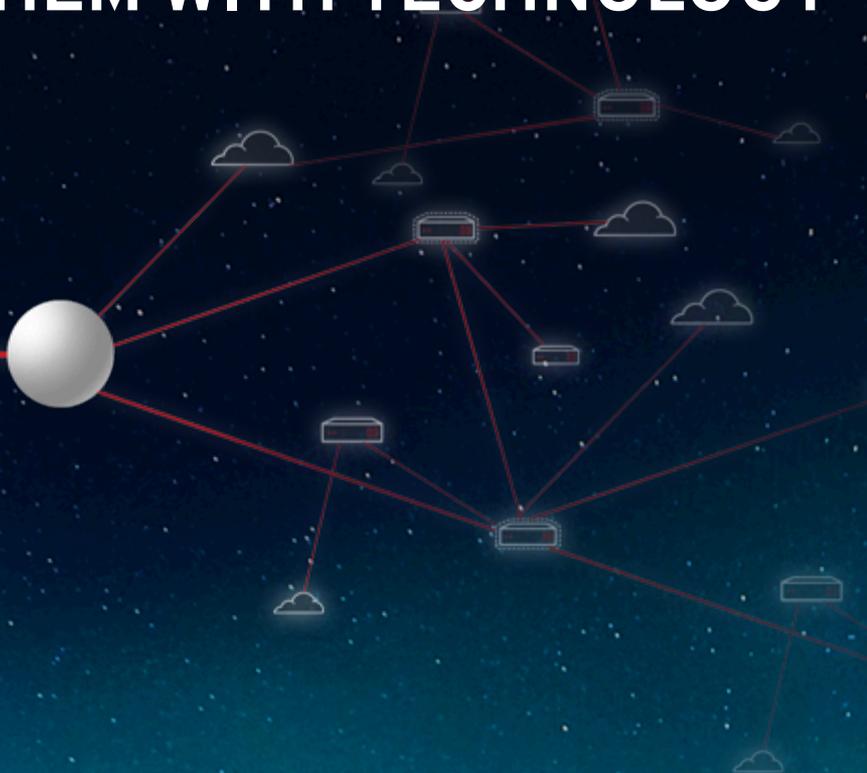
THIS IS HOW WE LEAD OUR COMPANY



IT'S HOW WE HAVE BEEN ABLE TO PREDICT WHAT'S NEXT



**WE ANTICIPATE TRENDS AND
ANSWER THEM WITH TECHNOLOGY**





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