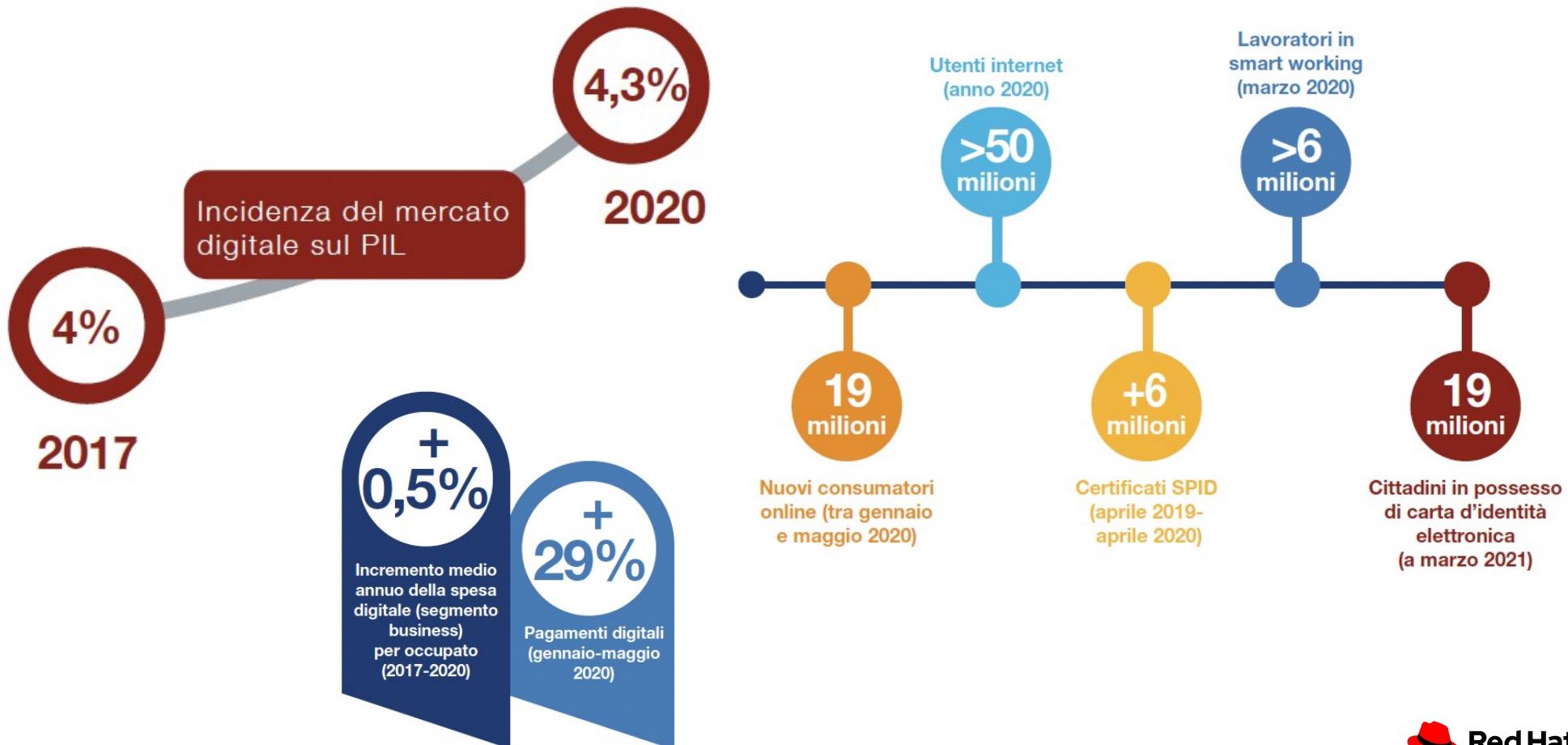


Red Hat
Summit

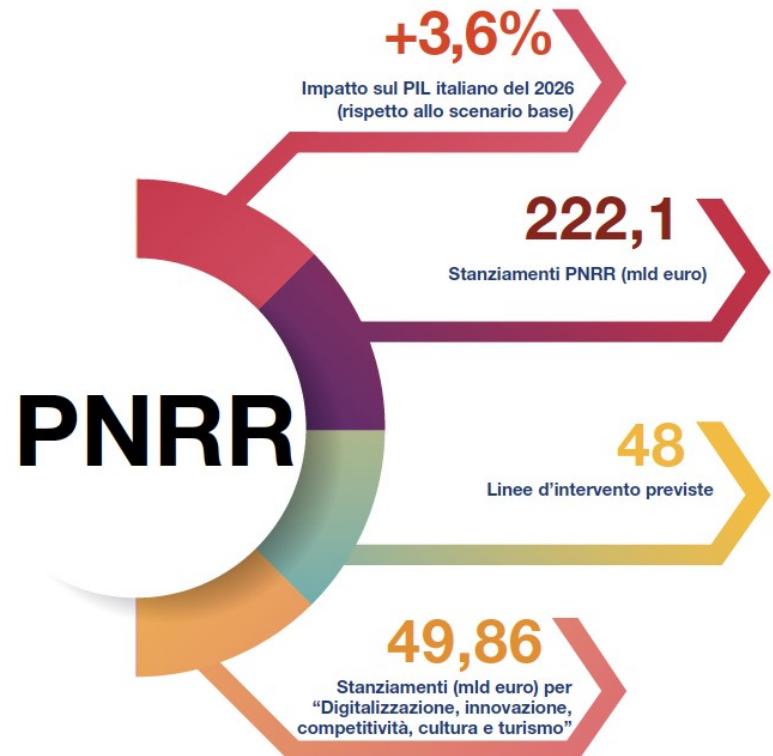
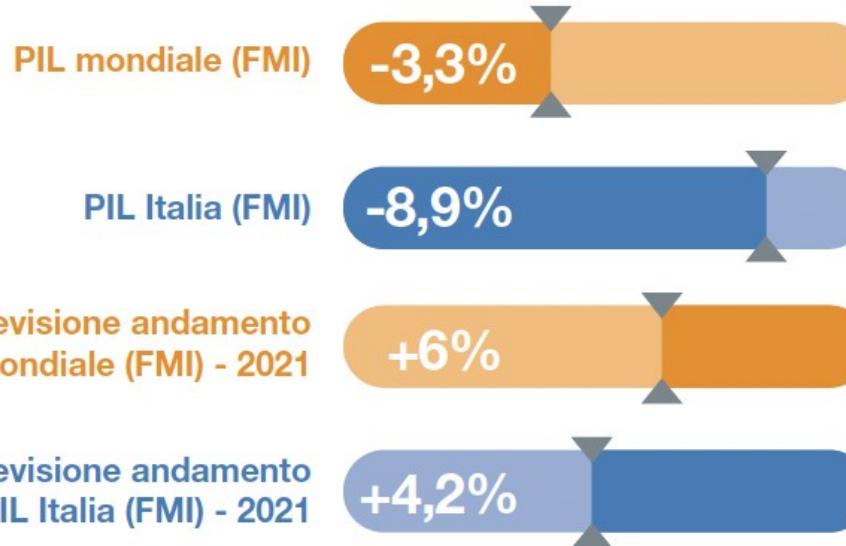
Welcome

Rodolfo Falcone
Country Manager, Red Hat Italy

Italy - Macro indicators: 2020



Italy - The context: 2021

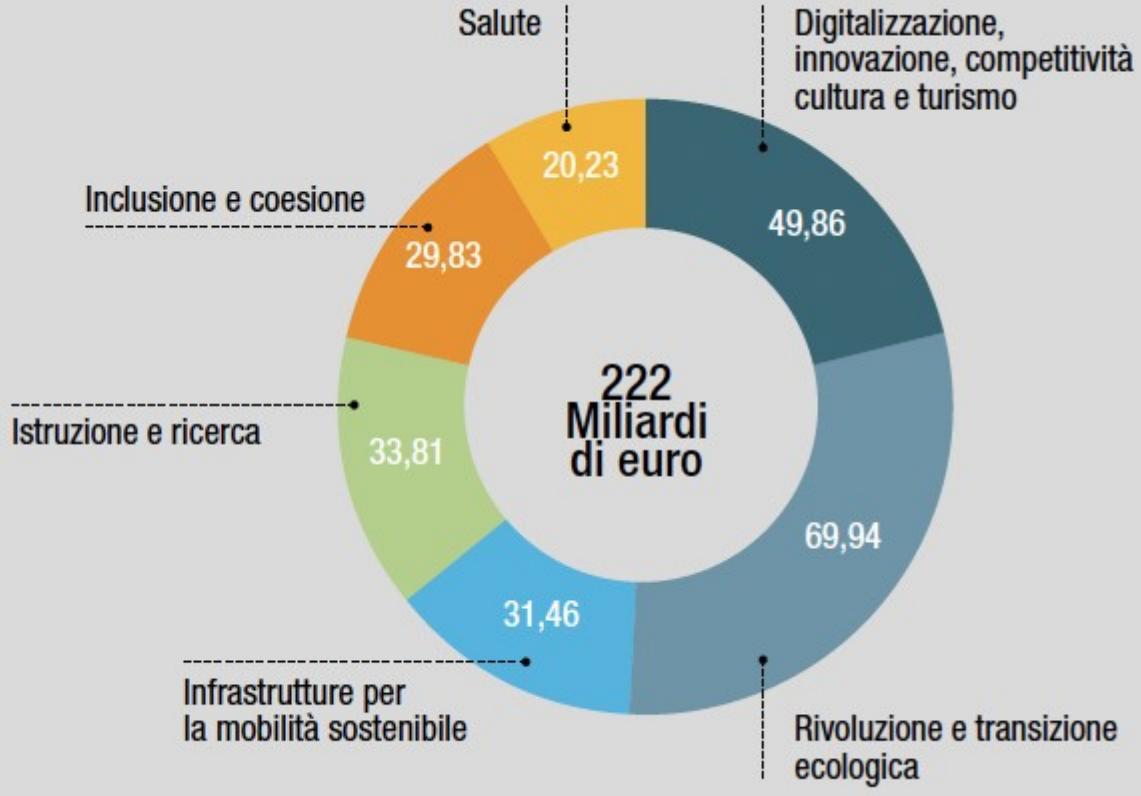


Italy PNRR – Piano Nazionale per la Ripresa e la Resilienza

PNRR:
6 Missioni
16 Cluster
48 Linee di intervento



Valori in miliardi di euro
Fonte: NetConsulting cube, 2021



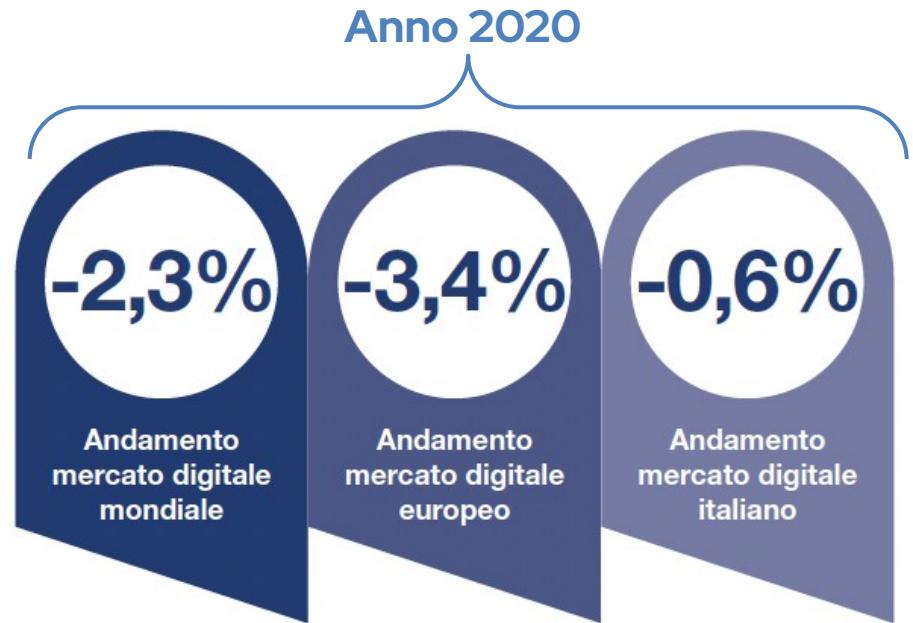
222 Miliardi = 191,5 MILIARDI DAL PNRR + 30,6 MILIARDI DAL PIANO COMPLEMENTARE GOVERNO ITALIANO

Italy - Digital market overview: 2020 - 2024

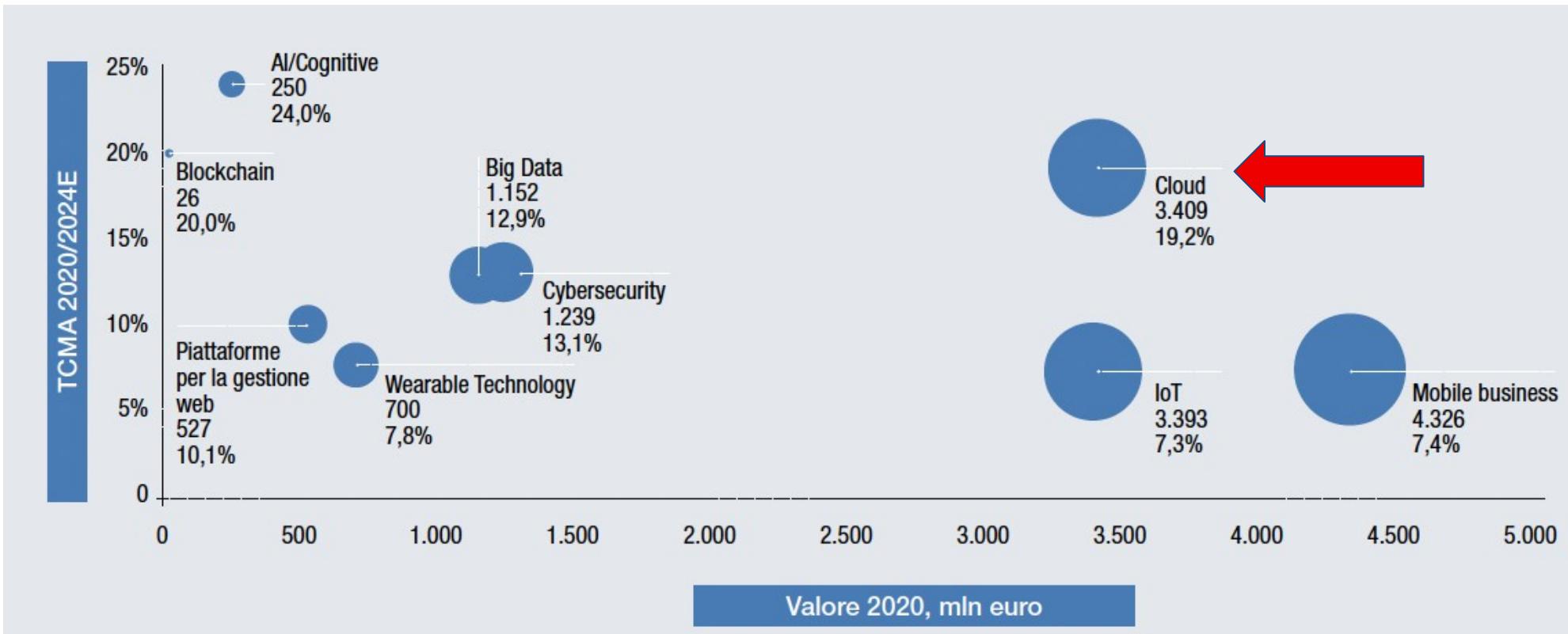
Previsione valore del mercato digitale
(mld euro)



(con l'utilizzo del 100% delle allocazioni
annue del PNRR)

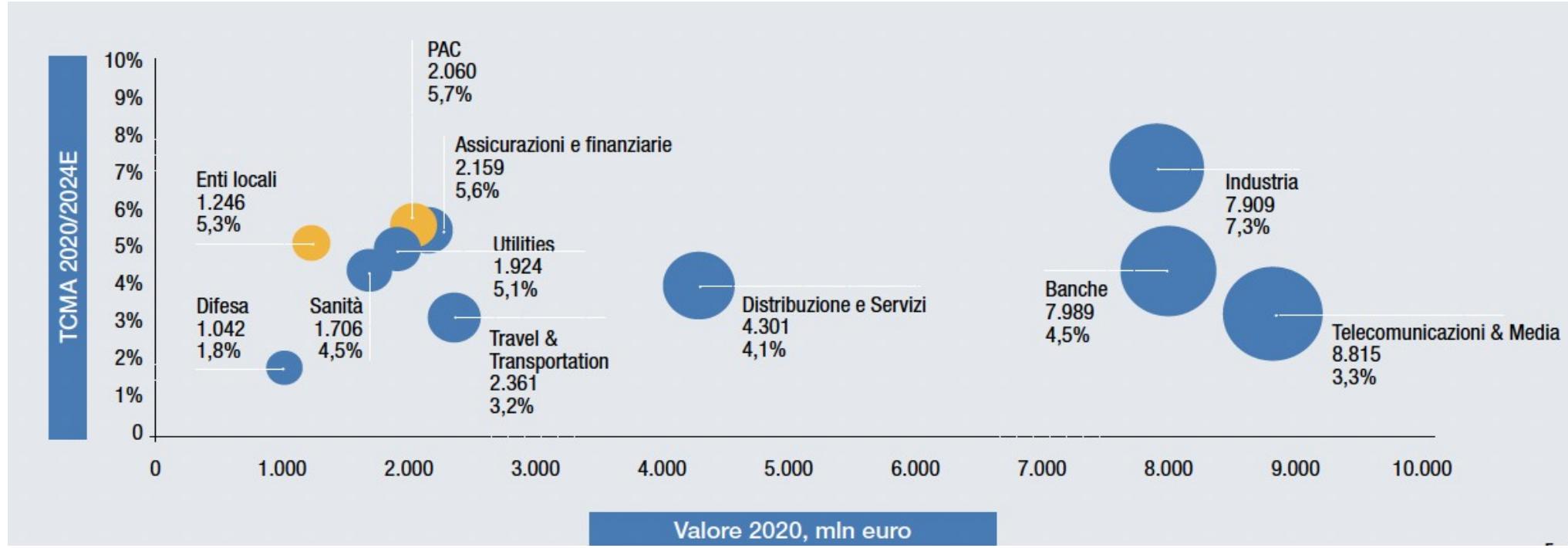


Italy - Digital market enablers: 2020 - 2024



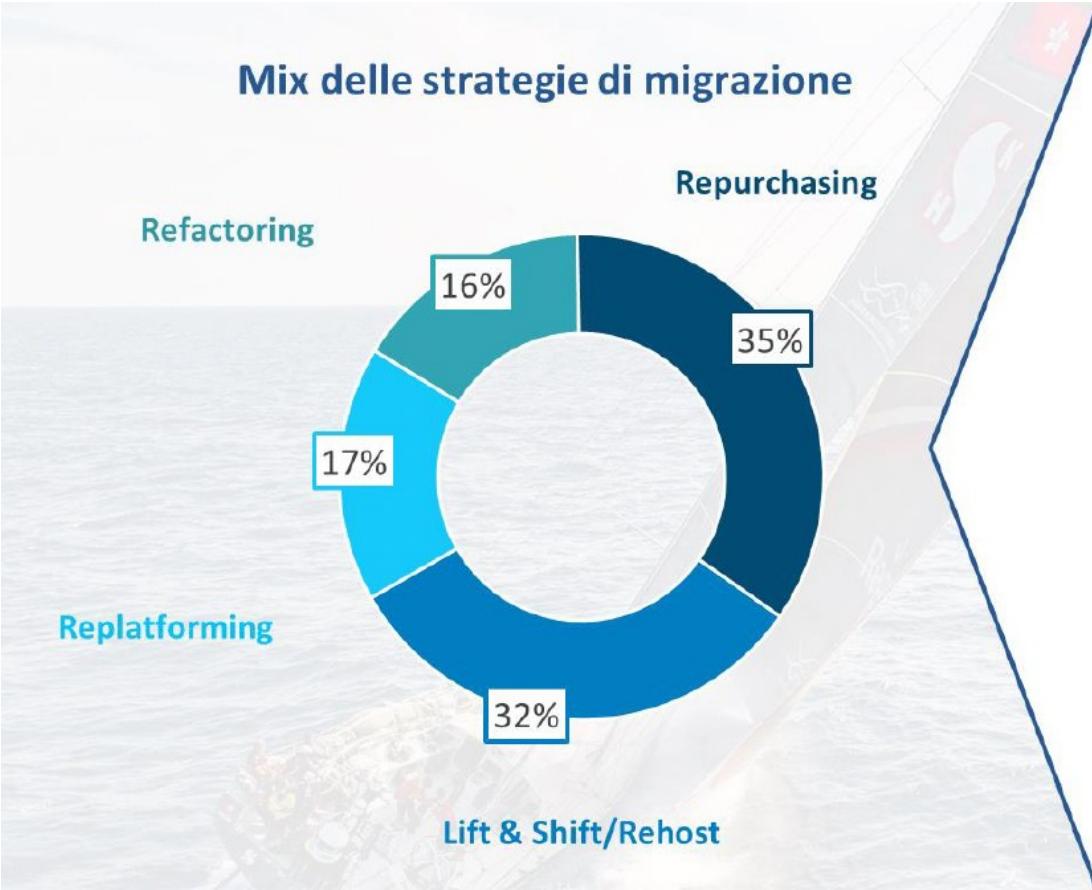
TCMA = Tasso Medio Annuo Composto di Crescita --> tasso di crescita medio annuo

Italy - Digital market & verticals: 2020 - 2024



TCMA = Tasso Medio Annuo Composto di Crescita --> tasso di crescita medio annuo

Italy - Cloud Migration



...ma solo il 10% delle applicazioni cloud sono "native"

Italy - Digital divide

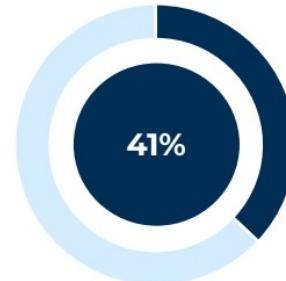
La necessità di potenziare le competenze in azienda



Per quali competenze
l'azienda percepisce un
gap da colmare?



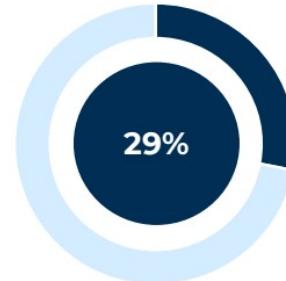
Gestione Hybrid e
Multi Cloud



Sviluppo Cloud
Native



Metodologie e strumenti
DevOps/Agile



Strategie di Cloud
Migration

Campione 2020 : 141 grandi imprese

Fonte: Osservatorio Cloud Transformation – Politecnico di Milano

Red Hat Portfolio

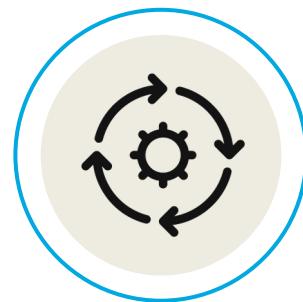
Customers have common needs & challenges



Hybrid cloud infrastructure
Build the foundation for the
future, while managing costs
to speed progress

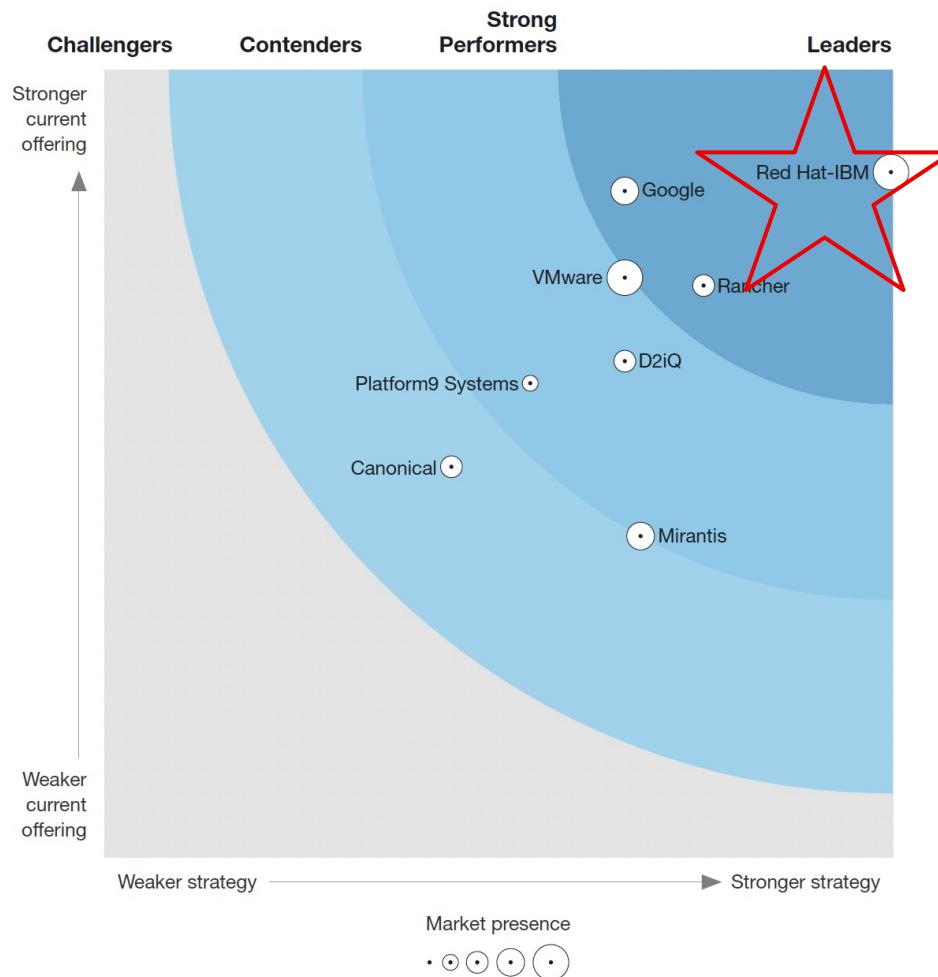


Cloud-native development
Accelerate application
development, innovation,
& delivery



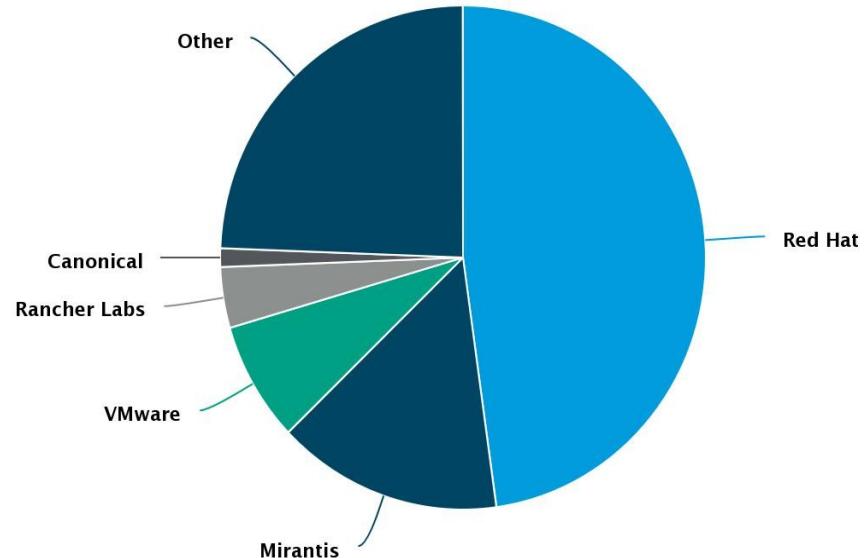
IT automation & management
Automate infrastructure &
applications so you can do more
without sacrificing stability

Forrester - Multicloud Container Development Platforms



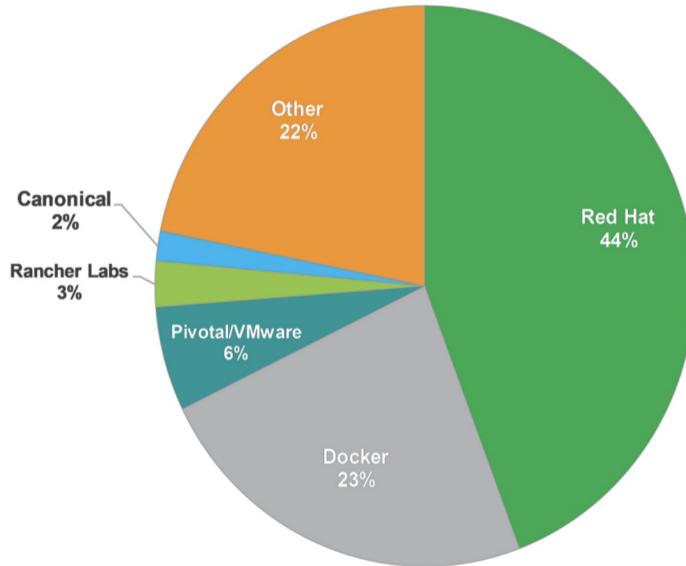
OpenShift - The LEADER

Container Software Market



Source: Omdia

Exhibit 1 Commercial container software revenue market share by vendor

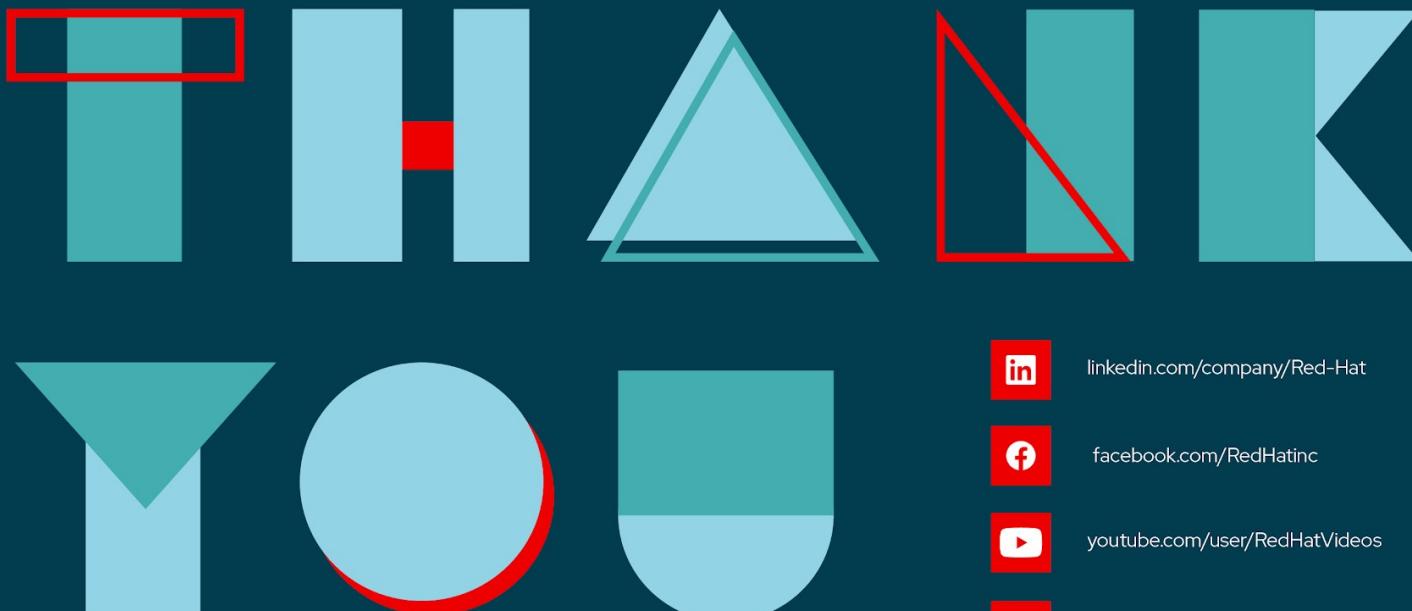


Source: IHS Markit | Technology, now a part of Informa Tech

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Red Hat Summit



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