

PostNord – Red Hat Open Tour

2022-09-06

The favorite carrier of the Nordics

Our vision

**We make
everyday life easier**

Our purpose

PostNord in brief

SEK 40.7 billion net sales

28,500 employees

44% reduction in CO₂ emissions since 2009

7.4 million downloads of the PostNord app

SEK 2.5 billion operating income

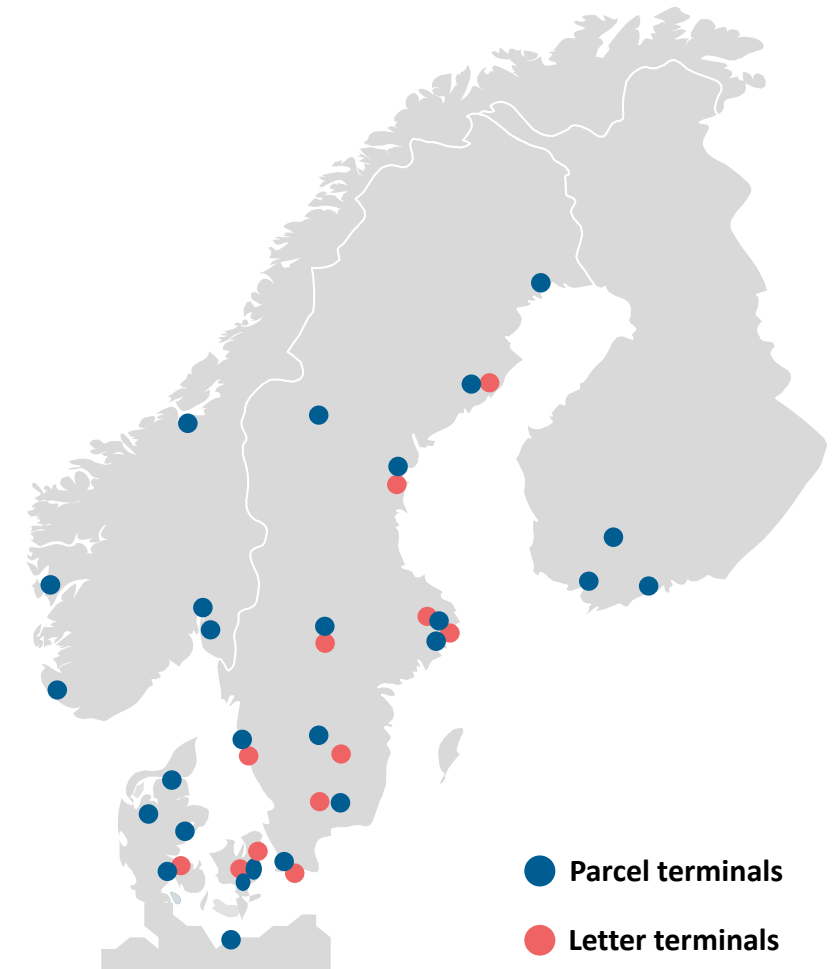
226 million parcels*

1.2 billion letters and other items of mail

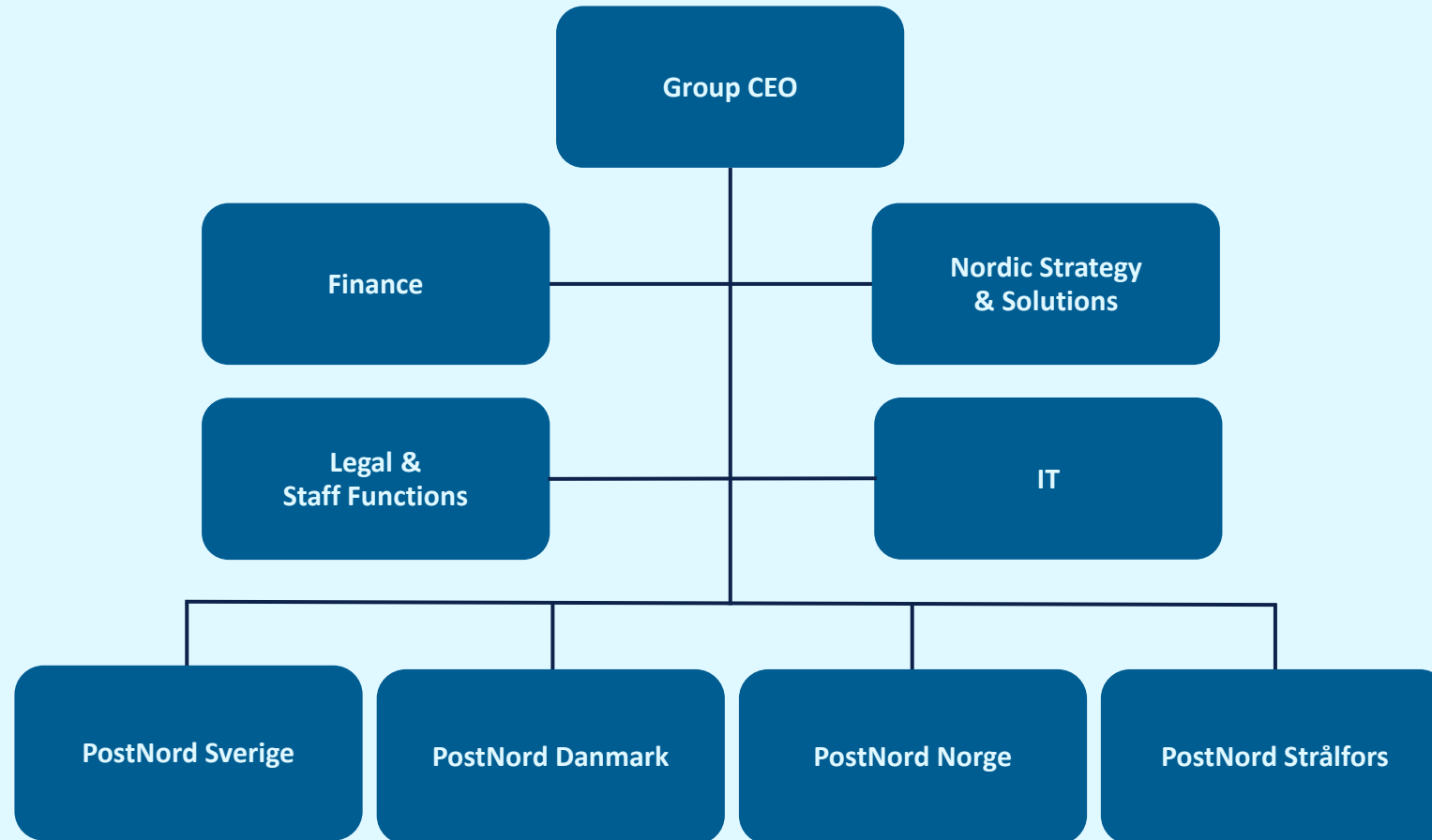
8 000 distribution points in the Nordic region

* Produced volumes eliminated for volumes between countries

PostNord's delivery network also includes a number of hubs and distribution points in the Nordic region that are not shown in the picture.



PostNord organization



PostNord Finland reports to the Group CEO.
Germany and **Direct Link** report to PostNord Denmark.
Head of PostNord Denmark is also **Group Deputy CEO**.

Two opposing market trends



Total: +14 %

B2C: +18 %

B2B: +8 %

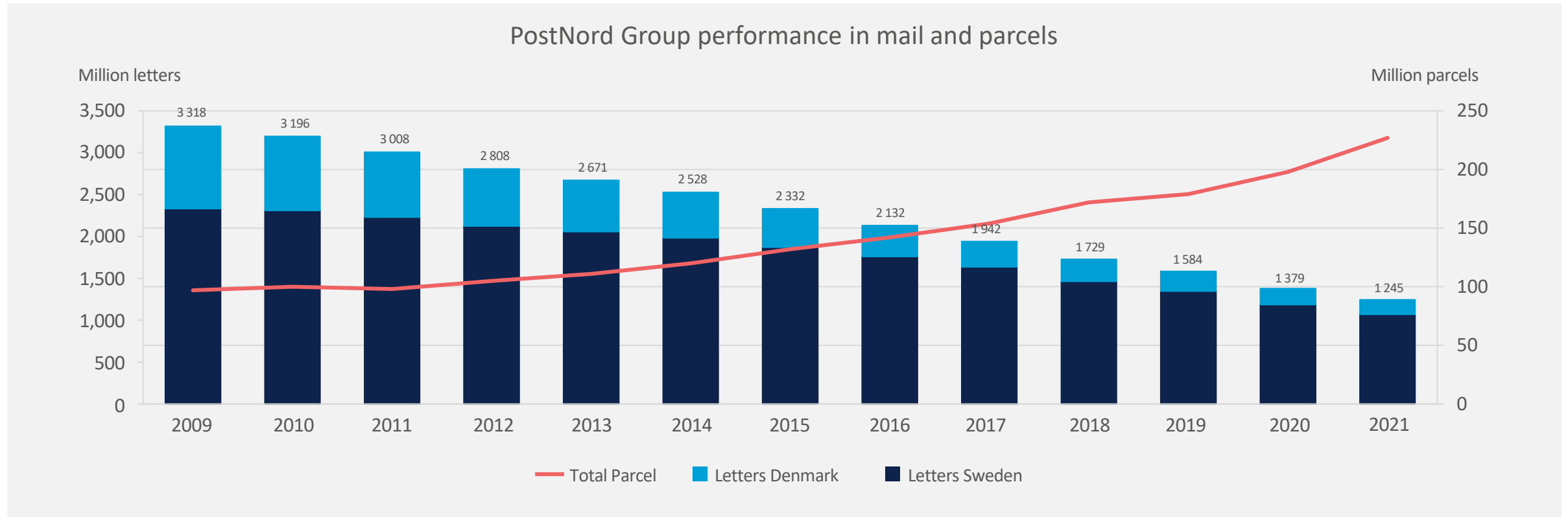


Total : -10 %

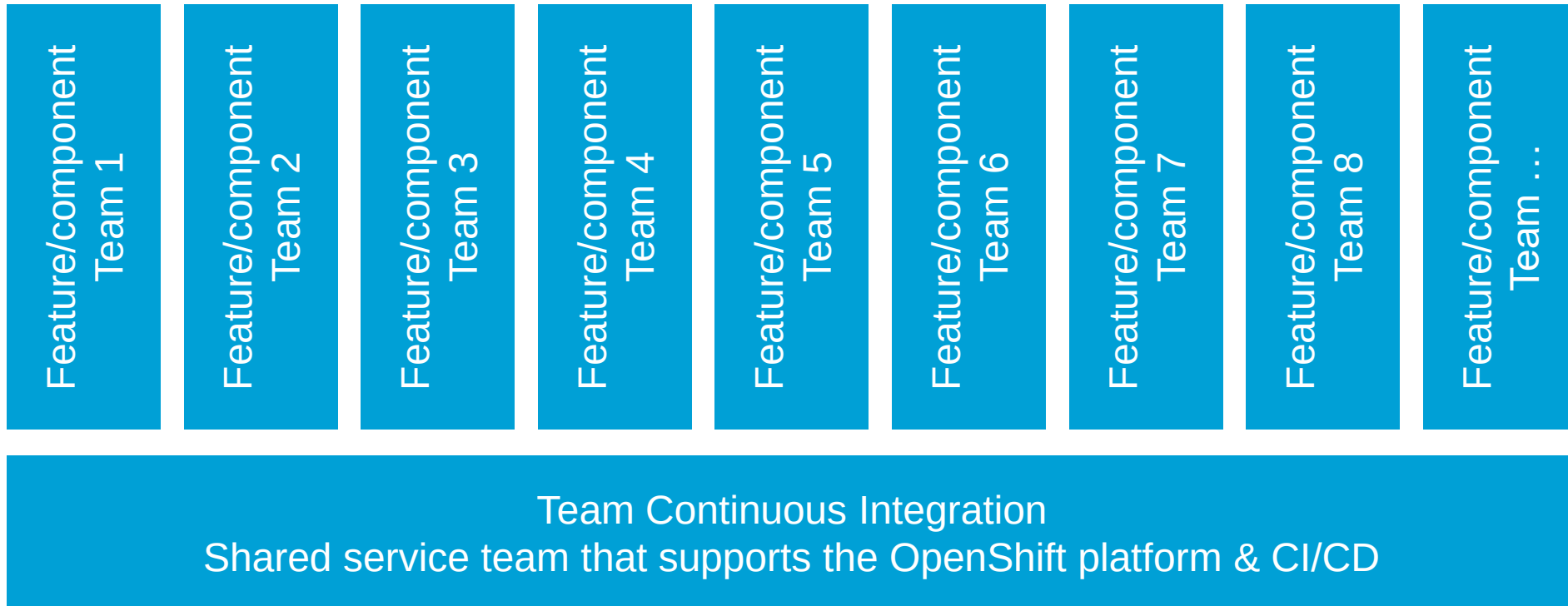
Sweden: -10 %

Denmark: -8 %

Development of letter and parcel volumes since the Group was formed



Team principles



Simplified view of volumes around the clock

