


Put your money where your business is.

The case for Managed services

Wian Vos
Developer Solution Specialist

#WHOAMI?

- Wian Vos
- SSP at  **Red Hat**
- Experience
 - ING
 - Rabobank
 - Xebialabs
 - Liberty Mutual
 - Kadaster
 -



A long time ago in a galaxy far,
far away....

Platform as a Service refresher

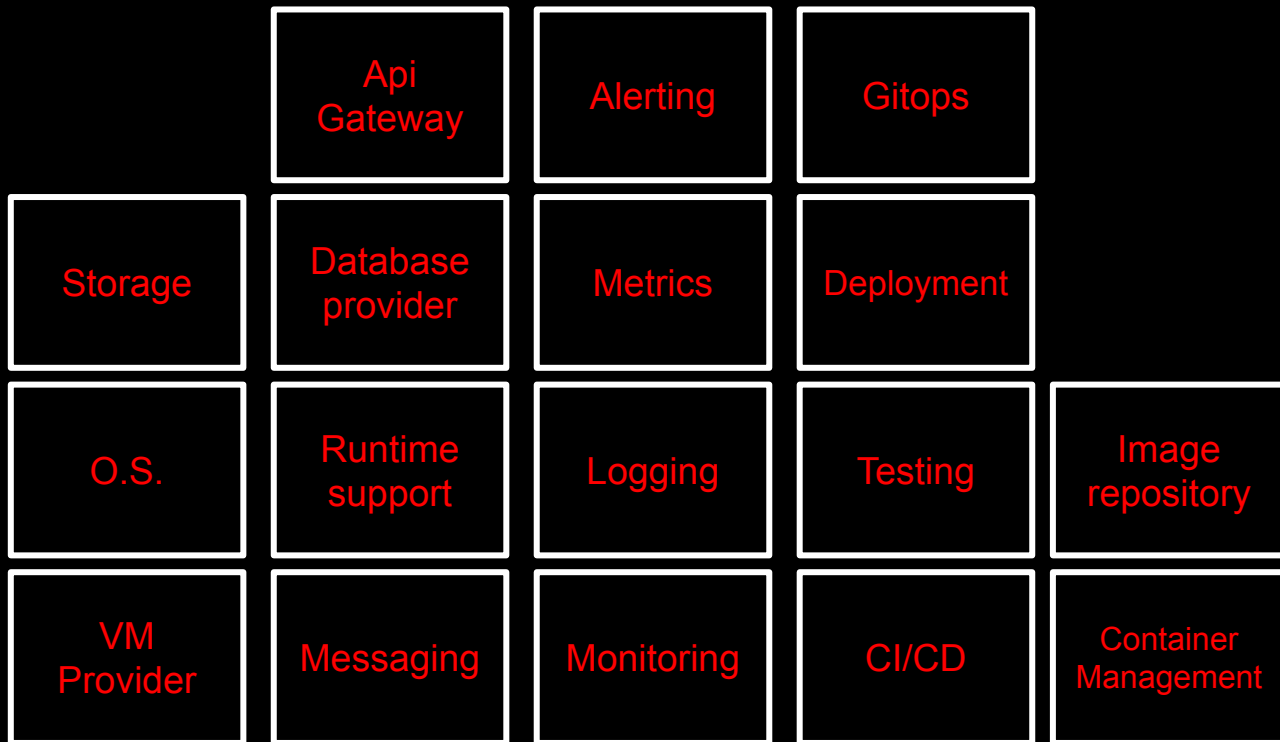
- Available as the customer needs it
- Available when the customer needs it
- Repeatable and predictable





Welcome To
The Future

Cheesy
Animation
warning !!!



App Definition and Development



Orchestration & Music for Film and TV



Runtime



Special



Platform



**ONE CAN NEVER HAVE
TOO MUCH ...**



OF A GOOD THING! Nothing but Kitty CATS





BRACE YOURSELVES



NEW CLIENT ONBOARDING
clausenagacher.com/net







Why did we want this ?



Enabling Innovation	Time to market
Developer experience	Cost Savings

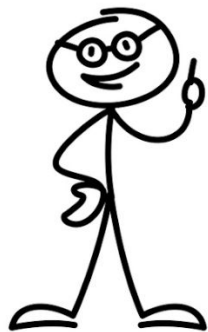
**ADOPTION IS
EVERYTHING !!!**



**“Don’t invest in building
infrastructure! If Infrastructure
is not your business.”**

Me, and a bunch of other people :-)






Wanna land on the
new platform??

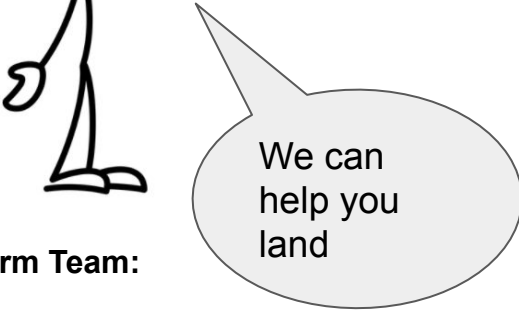


Maybe??

Managed Platform

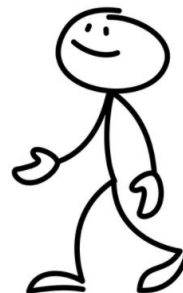
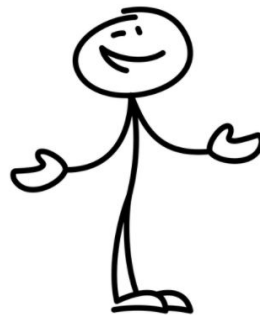
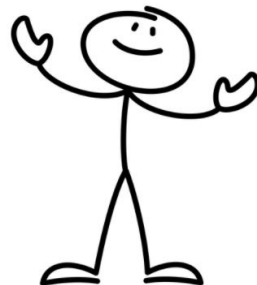
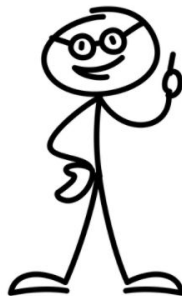
A stick figure character is shown on the left side of the image. It has a speech bubble above its head. The stick figure is standing and has its right hand raised to its ear, as if listening or shouting. The speech bubble contains the text "Who want's to speed up their development??".

Who want's to speed up their development??

A stick figure character is shown on the left side of the image. It has a speech bubble below its head. The stick figure is standing and has its right hand raised to its ear, as if listening or shouting. The speech bubble contains the text "We can help you land".

We can help you land

Platform Team:



BUT??

**Everyone loves
bleeding edge.....
Until the
bleeding starts.**



OPEN

Thank you

Red Hat is the world's leading provider of enterprise open source software solutions. Award-winning support, training, and consulting services make Red Hat a trusted adviser to the Fortune 500.



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